



Extraverted	Energy Style	▶ outgoing, energetic, communicative, warm
iNtuitive	Cognitive Style	▶ idealistic, imaginative, progressive, visionary
Feeling	Values Style	▶ compassionate, empathetic, ethical, humanitarian
Judging	Life Style	▶ organized, authoritative, dedicated, ambitious

famous ENFJs include...



Oprah Winfrey



John Paul II



Ralph Nader



Margaret Mead



Martin Luther
King Jr.



Abraham Maslow

In a Nutshell

ENFJs are idealist organizers, driven to implement their vision of what is best for humanity. They often act as catalysts for human growth because of their ability to see potential in other people and their charisma in persuading others to their ideas.

ENFJs are typically energetic and driven, and often have a lot on their plates. They are tuned into the needs of others and acutely aware of human suffering; however, they also tend to be optimistic and forward-thinking, intuitively seeing opportunity for improvement.

The ENFJ is ambitious, but their ambition is not self-serving: rather, they feel personally responsible for making the world a better place. They are focused on values and vision, and are passionate about the possibilities for people.

Core Values

- ▶ Compassion
- ▶ Cooperation
- ▶ Altruism
- ▶ Responsibility

Key Motivators

- ▶ Helping people reach their potential
- ▶ Making ideals into reality
- ▶ Working as a team
- ▶ Accomplishing meaningful goals