



|                    |                 |   |
|--------------------|-----------------|---|
| <b>Extraverted</b> | Energy Style    | ▶ lively, energetic, quick-witted, clever             |
| <b>iNtuitive</b>   | Cognitive Style | ▶ inventive, imaginative, entrepreneurial, futuristic |
| <b>Thinking</b>    | Values Style    | ▶ analytical, logical, objective, unsentimental       |
| <b>Perceiving</b>  | Life Style      | ▶ open-minded, adaptable, spontaneous, flexible       |

famous ENTPs include...



Steve Jobs



Alfred Hitchcock



Ben Franklin



Weir Al Yankovic



Thomas Edison



Walt Disney

## In a Nutshell

ENTPs are inspired innovators, motivated to find new solutions to intellectually challenging problems. They are curious and clever, and seek to comprehend the people, systems, and principles that surround them. Open-minded and unconventional, Visionaries want to analyze, understand, and influence other people.

ENTPs enjoy playing with ideas and especially like to banter with others. They use their quick wit and command of language to keep the upper hand with other people, often cheerfully poking fun at their habits and eccentricities.

While the ENTP enjoys challenging others, in the end they are usually happy to live and let live. They are rarely judgmental, but they may have little patience for people who can't keep up.

## Core Values

- ▶ Challenge
- ▶ Innovation
- ▶ Analysis
- ▶ Independence

## Key Motivators

- ▶ Confronting challenges
- ▶ Imagining new possibilities
- ▶ Analyzing issues and ideas
- ▶ Finding innovative solutions