



Introverted	Energy Style	▶ reserved, controlled, self-motivated, deliberate
Sensing	Cognitive Style	▶ realistic, practical, detail-oriented, traditional
Thinking	Values Style	▶ logical, objective, pragmatic, levelheaded
Judging	Life Style	▶ orderly, responsible, methodical, hardworking

famous ISTJs include...



Harry Truman



Queen Elizabeth II



Richard Nixon



George Washington



Angela Merkel



JD Rockefeller

In a Nutshell

ISTJs are responsible organizers, driven to create and enforce order within systems and institutions. They are neat and orderly, inside and out, and tend to have a procedure for everything they do.

ISTJs are steady, productive contributors. Reliable and dutiful, ISTJs want to uphold tradition and follow regulations.

Although they are Introverted, ISTJs are rarely isolated; typical ISTJs know just where they belong in life, and want to understand how they can participate in established organizations and systems. They concern themselves with maintaining the social order and making sure that standards are met.

Core Values

- ▶ Precision
- ▶ Experience
- ▶ Reliability
- ▶ Structure

Key Motivators

- ▶ Maintaining order and efficiency
- ▶ Fulfilling commitments
- ▶ Respecting tradition
- ▶ Analyzing problems logically and methodically